

## **Who We Are**



Lori Harnois

Director



Amy Bassett

Deputy Director



**Littlefield**Business Grant

Administrator

Brittany



Kris Neilsen

Communications Manager



**Stacy Geisler** 

Digital Marketing Specialist



Estlin McLellan

Trade & Industry Relations Manager



Ryan Vaughn

Web Assistant



Jocelyn Bouchard

Marketing Assistant



**Grant Klene** 

Digital & Graphics Manager



Jonathan Noury-Elliard

Hospitality/ Tourism Business Specialist

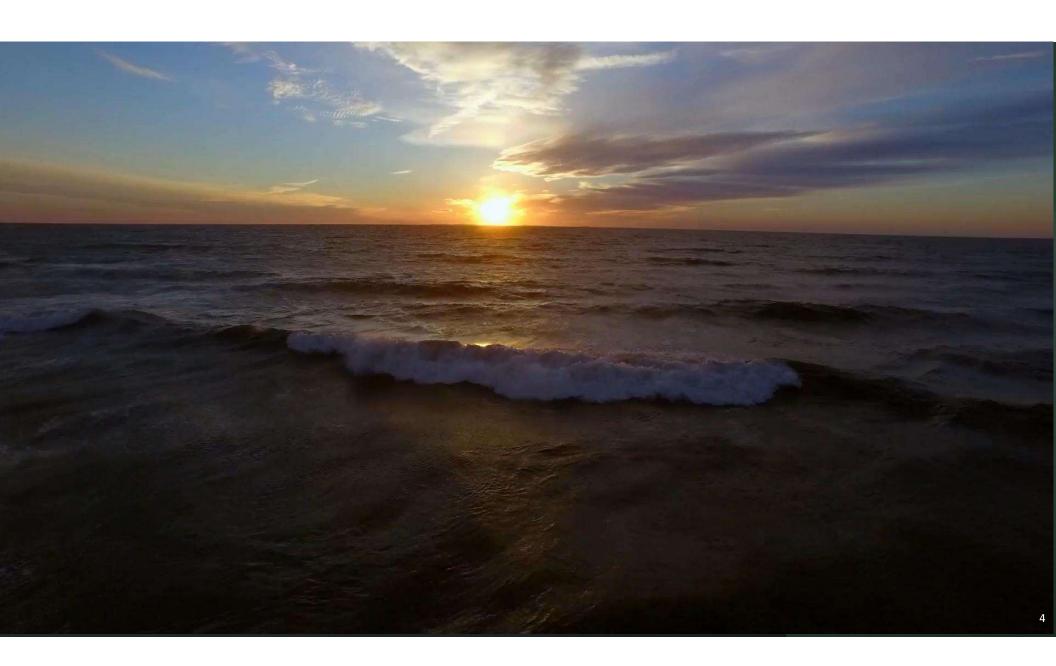


## **Division of Travel and Tourism**

### **DTTD Programs**

- ► State's Marketing and Advertising Efforts
- ▶ Public Relations
- ► Travel and Tourism Research
- ► Domestic and International Trade Relations
- ▶ Joint Promotional Program





## **Target Markets**

- Core Markets:
  - NH, MA, ME, CT, RI, NY
- Road Trip Markets:
  - Eastern PA and NJ
- International:
  - Montreal and Quebec City Quebec





**Summer 2023 Campaign** 

## **Activities Social Videos**



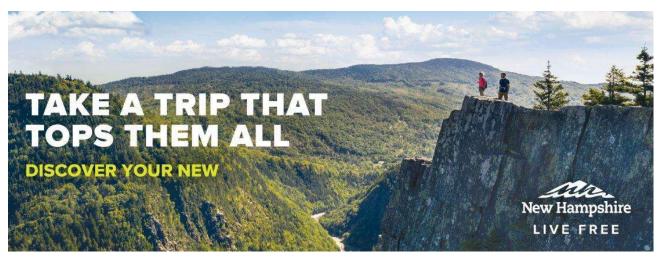






## **OOH Summer Creative**



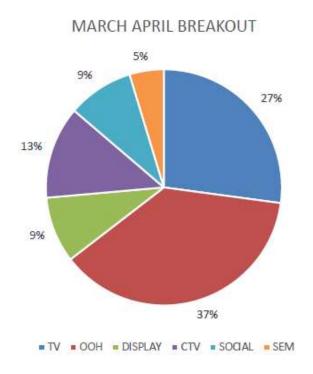


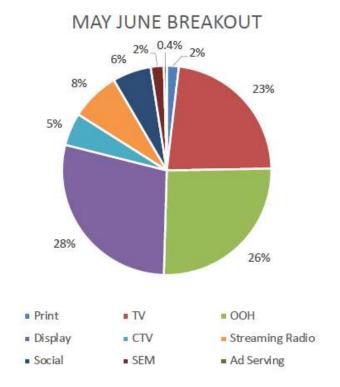




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## **Media Tactics**





## **Return on Investment FY22**

> Visitation: 9,9 Million

> Total Spending: \$4.9 Billion

> ROI: \$16

### **Great North Woods**

> Visitation: 501,000

> Total Spending: \$99.2 Million

Economic Impact Studies on the Industry Members Section of Visitnh.gov

## **Public Relations**



Family Vacationist > Destinations > 10 Best New England Fall Foliage Vacations for Families

Destinations Advice Gear Hotels & All-Inclusives Cruises

#### 10 Best New England Fall Foliage Vacations for Families

These picturesque New England towns are tailor-made for fall getaways.



10 Best Hotels for Festive...

10 Best RV Road Trip Vacations f...





Autumn in New England is a spectacular time to get outdoors and enjoy the colorful quilt of leaves that blanket the region. As temperatures drop and days get shorter, families on New England fall foliage vacations can expect weather tailor-made for fresh-air activities like hiking, apple picking, and old-fashioned hayrides. And the crisp fall nights are just right for warming up by a bonfire, telling spooky Halloween stories, and gazing at the starry night sky.



## Traveler Traveler



The Boston Globe



TRIP IDEAS DESTINATIONS WORLD'S BEST TIPS + PLANNING

#### 11. Great North Woods, New Hampshire



PHOTO: PICTURELAKE/GETTY IMAGES

Packed with serene and rugged wilderness, New Hampshire's Great North Woods lies just north of the White Mountains and just south of Quebec. Access the region on a road trip from Canada or southern New Hampshire. The Great North Woods is home to animals like moose, deer, bald eagles, and other rare birds. Activities include kayaking, canoeing, paddle boarding, hiking in Weeks State Park, and overnighting at cabins like the Tall Timber Lodge in Pittsburg, the northernmost town in New Hampshire.

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## **Public Relations**



Hot Tips
From New Hampshire Tourism

#### Hot Tip: What's New for 2024!

What's new with you? Are you opening a new lodging property or restaurant? Offering a new event, festival, or program? Has your business undergone any renovations, additions, or seasonal updates? Or do you have a special deal or offering for visitors? Maybe you're marking a milestone anniversary. If so, please share your news with us! This information will be used to pitch lifestyle media, including Travel + Leisure, Town & Country, Conde Nast Traveler and Afar, and others.

#### Information Requested:

- · New openings
- · Attraction updates, hotel offerings, renovations to your business
- · New events, festivals, awards or accolades
- · Business/Company
- Website
- · Horizontal, high-resolution images with photo credit (if available)

Deadline is Friday, November 3, 2023 at 12:00pm. Send information to Kris.M.Neilsen@livefree.nh.gov with "What's New for 2024" in your subject line.

Industry Member Login 🕞













#### Don't Miss Out:

Sign Up For E-Newsletters in the Industry Members section of Visitnh.gov

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LIVE FREE

NHLeaveNoTrace.com









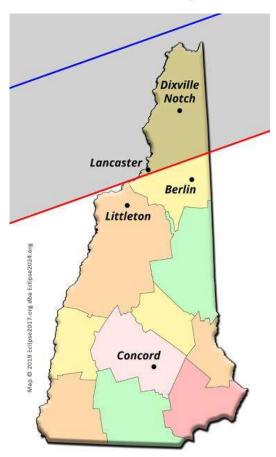


**NH Visitor's Guide** 

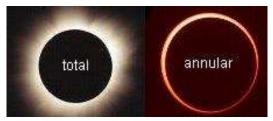


## **Great North American Solar Eclipse**

Save the Date: April 8, 2024







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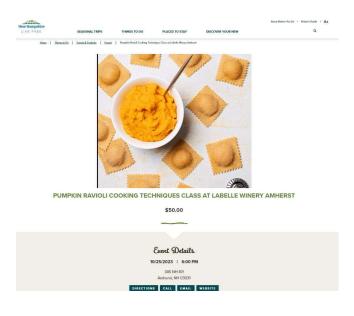
## **Industry Member Resources**

- <u>Industry Members Section</u> of VisitNH.gov
  - Create new account/login to your account
  - Post Events & Packages



TALL TIMBER LODGE







## **Industry Member Programs**

Domestic and International Travel Trade









## Industry Member Resources

Office of Broadband Initiatives

Office of Outdoor Recreation Industry Development

**Invest NH** 

Office of Workforce Opportunities

**Apex Accelerator** 

## **Joint Promotional Program**

JPP – Joint Promotional Program is a 50% match grant program established to invest in tourism promotional initiatives.

#### Who is Eligible:

- ▶ Any organization that has been in existence for at least 3 years prior to applying.
- ▶ Must be registered and in good standing with NH Secretary of State
- ▶ Formed for the purpose of promoting travel and tourism to NH
- ▶ Examples: chambers of commerce, regional associations, statewide organizations

More about eligibility, resources and guidelines available in the Industry Members Section of Visitnh.gov

**Online Grant Application** 



Q & A

# Up Next: The Total Solar Eclipse!



TOTAL SOLAR ECLIPSE APRIL 8, 2024

## **2017 Solar Eclipse Research**







## **Statewide Coordination**











dhhs New Hampshire Department of HEALTH AND HUMAN SERVICES

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# What's Next

How is the planning?

What are the concerns/challenges?

What are the opportunities?

What resources are needed?

How can we support?

NHSolarEclipse.com – Visitor Resource